HEINZMANN Australia





Team spirit is firmly anchored in our family business

Heinzmann Australia Pty Ltd is a market leader in steam turbine controls and power generation applications. The Australian company has been serving both local and international markets for over 30 years. Together with steam turbine control solutions Heinzmann Australia Pty Ltd develops, produces and provides grid parallel controls, hydraulic actuators, control accessories and delivers professional engineering and commissioning service support.

social skills

Technical Sales Engineer (m/f/d) - Power & Controls

Employment Details

· Location: Thailand, Vietnam & Indonesia

• Employment type: Permanent, full-time

Core Responsibilities

- Sales and promotion of digital controls for industrial applications for turbines or for off high-way engine
- Customer support and quote /order management
- Site visits and technical system evaluation

- Developing new business opportunities
- · Participating in exhibitions and trade shows
- Ensuring documentation and adherence to company procedures

Candidate Profile

- Electrical & Electronics Engineering degree/diploma
- Minimum 3 years in technical sales, ideally in power generation
- Strong interpersonal, troubleshooting, and communication skills
- · Ability and willingness to travel

Benefits

- · High-impact role in a global company
- Exposure to cutting-edge technology

- Career development opportunities
- Recognition and rewarding work culture

Ready to seize this rewarding opportunity? Unleash your potential at Heinzmann Australia Pty Ltd. Send us your CV and a compelling cover letter, showcasing why you're the missing piece in our dynamic puzzle.

Elevate your career - join us today and let's impact global market share together.